

# Professional Profile



## **G. SCOTT WHITE, SIOR, CCIM**

Senior Vice President  
Office & Industrial Specialist

### **CURRENT RESPONSIBILITIES**

Scott is a sales and leasing broker with Grubb & Ellis|Harrison & Bates. Scott's primary focus is selling and leasing office and freestanding industrial properties in the Richmond area. He is also a shareholder of the company which is locally owned and operated.

### **CAREER SUMMARY**

Prior to his association with Harrison & Bates in 1984, Scott was a real estate coordinator for the Commonwealth of Virginia, Division of Engineering and Buildings. Scott was a past recipient of Harrison & Bates' Spirit award for his overall commitment to the company's ideals and goals and has received Outstanding Achievement awards in the Property Services Division. Scott also received a 1997 President's Award for most transactions. For more than twenty years, Scott has received yearly Distinguished Achiever Awards regarding yearly production from either or both his company and the Richmond Association of Realtors.

Scott has worked with all levels of government and such regional and national companies as: The Great Western Financial Group, The Pitman Company, Seagrams, Bank of America, Dames and Moore, Pinkerton Security, Verizon, Coates and Davenport, Institute for Professional Development, Colonial Insurance of California, Goodyear Tire and Rubber Company, Frito-Lay, National M.S. Society, Wells Fargo, IBM, Xerox, Tredegar Industries, Farmers Insurance, Northrop Grumman and Tandy Corporation.

### **EDUCATION**

Scott was graduated from the University of Richmond with a Bachelor of Science degree in Business Administration in 1976. Since that time, he has obtained a Graduate Certificate degree from Virginia Commonwealth University in Real Estate and Urban Land Development.

### **PROFESSIONAL AFFILIATIONS/ INTERESTS**

Scott is an active member of the Society of Industrial and Office Realtors (SIOR) and has served in the past as Secretary of the Virginia Chapter. He is also a Certified Commercial Investment Member (CCIM) of the Commercial Investment Real Estate Institute.

Over the years, Scott has held positions as treasurer of the Bryan Parkway Civic Association, instructor with the Project Business Junior/Achievement program, and a commercial committee member of the Richmond Association of Realtors. Scott is currently an active member of the Rotary Club of Innsbrook, The West Richmond's Businessmen's Association and serves on the board of The Coal Pit Learning Center.

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