

Professional Profile



CHRISTOPHER C. WALLACE

Vice President
Office Brokerage



CURRENT RESPONSIBILITIES

Chris is a member of the Grubb & Ellis|Harrison & Bates office brokerage team and specializes in office facilities for local, national and international clients. He provides clients with disposition, acquisition, leasing and development services for buildings and land.

CAREER SUMMARY

Chris has over 15 years experience in commercial real estate. He has successfully negotiated sale and lease transactions with clients such as The Federal Reserve Bank of Richmond, Better Business Bureau, ITT Institute, BB & T, Land America, Freddie Mac, SAIC, and Smithsonian Institute, to name a few. He has also represented a number of landlords both nationally and internationally, and achieved great success in leasing their properties at or above budget projections.

EDUCATION

Chris graduated from James Madison University with a B.A. in History. Since joining Grubb & Ellis|Harrison & Bates over five years ago, Chris received his Associate Brokers License, and is pursuing his CCIM designation through the Commercial Investment Real Estate Institute. In addition, he has completed the comprehensive sales training offered through Grubb & Ellis|Harrison & Bates, which incorporates an in-depth study of all aspects of commercial real estate.

PARTIAL CLIENT LIST

- Amerigas
- Aimco
- Arrowhead Insurance Group
- BB&T
- Chesterfield Family Practice
- C&R Specialists of VA
- Encore Credit Corporation
- Family Care Home Health, Inc.
- Clear Point Financial Services
- Better Business Bureau
- Farmers Insurance
- Federal Reserve Bank of Richmond
- HCA Physician Services
- ITT Institute
- LandAmerica
- MHR Properties
- Meyer, Goergen & Marrs PC
- Neurosurgical Associates
- Pediatric Partnership
- Prestia Insurance Agency
- Primerica Financial Services
- Pediatric Partnership
- Richmond Dermatology
- Trimech Solutions
- Unistaff, Inc.
- U.S. Historical Society
- VA Physicians for Women
- Velocity Sports, LLC
- Fidura & Associates

Email: chris.wallace@harrison-bates.com

Phone: 804.788.1000, ext. 306 Fax: 804.782.1145

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