

Professional Profile



JASON L. HETHERINGTON, SIOR

Senior Vice President
Industrial Brokerage

CURRENT RESPONSIBILITIES

Jason is an Associate Broker and principle at Grubb & Ellis|Harrison & Bates as well as a member of the Industrial Brokerage team. Jason concentrates his attention on the medium to large users, providing clients with services for buying, selling, leasing and developing industrial facilities and land. Jason also specializes in tax efficient real estate investment solutions. In addition, Jason is a member of the Grubb & Ellis|Harrison & Bates Marketing Committee.

CAREER SUMMARY

After graduating from Denison University, Jason relocated to Boston where he worked in industrial sales, and as a contractor specializing in apartment and condominium renovation. Already having a Massachusetts Real Estate License, Jason returned to Virginia in 1990, joining the Harrison & Bates team following the merger of Bowers Nelms and Fonville with Harrison & Bates. He became a Principle/Owner of Grubb & Ellis|Harrison & Bates in 2004. Seeing an opportunity to broaden his scope of services for his clients, he received his securities license in 2006 and is licensed to sell Tenant In Common (TIC) securities as a registered representative for Welton Street Investments, member NASD/SIPC.

EDUCATION

Jason received a BA Degree in Psychology from Denison University in 1987. He achieved the SIOR designation in 2000 and has completed all of the CCIM core course requirements. He passed the Series 22 and 63 securities exams in 2006 to receive his securities license.

ACCOMPLISHMENTS

Jason is an institute affiliate member of the National, Virginia, and Richmond Association of REALTORS. He has been recognized by Grubb & Ellis|Harrison and Bates as a quarterly sales or leasing leader several times and has earned Richmond Association of REALTOR'S Distinguished Achiever Awards for production in each of the last twelve years. He was Grubb & Ellis|Harrison & Bates top leasing leader and top production leader for 2002.

PARTIAL CLIENT LIST

- General Electric
- Levi Strauss & Co.
- Cavalier Telephone
- Ferguson Enterprises
- Cost Plus World Market
- Guardian Life Insurance
- Dominion Resources
- Pioneer Electronics USA
- Redemtech
- Nordstrom
- Diebold Inc.
- L.B. Smith Inc.
- BlueLinx
- WI Link
- Suddeth Inc.

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