

Professional Profile



JOHN R. HAUSERMAN

Associate
Retail Brokerage
Land and General Services

CURRENT RESPONSIBILITIES

John R. Hauserman is a Sales Associate in the Brokerage Services Division at Grubb & Ellis|Harrison & Bates. John is a member of the Retail and Land & General Services specialty groups with responsibilities that include generating new business for owner representation, tenant representation, acquisitions, dispositions and leasing.

CAREER SUMMARY

John's background reflects extensive experience and knowledge in commercial and multi-family development, sales, leasing, public relations and project management. During his career working for local and regional developers, he has managed and coordinated all aspects of the commercial and residential development process including acquisitions/dispositions, contract negotiations, site selection, project feasibility, master planning, land entitlements, civil and architectural design, construction, municipal zoning, permit approvals, wetland mitigation, private/public utility coordination, project budgeting and community relations. John's well-rounded experience as a Real Estate Professional allows his clients to receive the utmost service and results.

EDUCATION

John is a graduate of Virginia Commonwealth University with a Bachelor of Science degree in Business and Real Estate and Land Development. He also spent 3 years at Ohio University in Athens, OH studying Manufacturing and Industrial Technology Engineering.

PROFESSIONAL AFFILIATIONS

- Member – International Council of Shopping Centers since 2004
- Member – Urban Land Institute since 2004
- Member – Urban Land Institute 2009 Mentorship Program
- Member – National Association of Realtors since 2007
- Member – Virginia Association of Realtors since 2007
- Member – Richmond Association of Realtors since 2007

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