

# Professional Profile



## **JAMES W. (JAMIE) CLARK, JR.**

Associate  
Industrial Brokerage

### **CURRENT RESPONSIBILITIES**

Jamie Clark's responsibilities with Grubb & Ellis | Harrison & Bates include the representation of companies looking to buy or lease industrial properties. His strength and expertise is geared towards finding ways to combine new technologies and software with traditional direct marketing techniques to generate the best solution for all parties involved. Being fully engaged in the commercial real estate market, he has the ability to network and generate business, and his marketing experience helps set him apart from other commercial real estate professionals.

### **CAREER SUMMARY**

A Virginia native, Jamie began his career working with non-profit ventures and organizations in Richmond, VA. He later was recruited by Martin Branding Worldwide where he served as Senior Designer and Project Manager. Jamie left the advertising industry and accepted a position with a local commercial real estate firm serving as Marketing and Research Director. Working in the commercial real estate market enhanced his desire to become a sales and leasing professional. After moving on and working with another local commercial real estate firm as a licensed third party agent, he was recruited to join the industrial team at Grubb & Ellis| Harrison & Bates. Clients he has served include: Davenport & Company, Markel Corporation, QubicaAMF Worldwide, Carpenter Company, Williams Mullen, All Tune & Lube, nTelos, Fletcher's Towing and Security Business Archives.

### **EDUCATION**

Jamie has received a Bachelor of Arts degree from Longwood University.

### **ACCOMPLISHMENTS**

Jamie is a member of GRACRE, Ashland/Hanover Chamber of Commerce and Association of Businesses, Richmond Chamber of Commerce, Richmond Business Network, and serves on the boards for the Longwood Alumni Association, Fetch-A-Cure and Commonwealth Chapel.

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