



MALCOLM W. BATES, CPM

Director of Asset Management

CURRENT RESPONSIBILITIES

Mac Bates serves as Director, Asset Management Services of Harrison & Bates Incorporated where he is responsible for overseeing and developing the company's asset management operations along with assisting in the strategic planning process. He is responsible for bringing together the various specialties within the company to provide the highest level of service to owners of real estate assets in order to assist them in achieving their investment goals.

CAREER SUMMARY

Mac Bates has been involved in the leasing, management, and sales of real estate assets since 1971. He has served the firm as Vice Chairman for nine years and as President for seven years. Mac's experience covers all aspects of commercial real estate. He has managed, leased and sold retail properties from strip centers to malls; he has served as consultant and asset manager for individual investors and major corporations; he has been involved in the management and leasing of office buildings both in the suburbs and downtown. This broad base of real estate experience, leadership, employee and client orientation combine to make Mac well suited to lead the Harrison & Bates asset management services group.

EDUCATION

Mac is a 1969 graduate of Virginia Tech with a Bachelor of Science degree in Business Administration with a major in Marketing.

ACCOMPLISHMENTS

Mac has achieved the Certified Property Manager (CPM®) designation and the Professional Achievement Award from the Institute of Real Estate Management (IREM®). In 1995, after many years of service to IREM, Mac was elected to serve as its International President.

Mac is active in his community, having served as Chair of the Board of Directors of Goodwill Industries of Central Virginia; he is an active member and past president of the Rotary Club of Richmond; and he is a member of the prestigious Richmond Real Estate Group.

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